






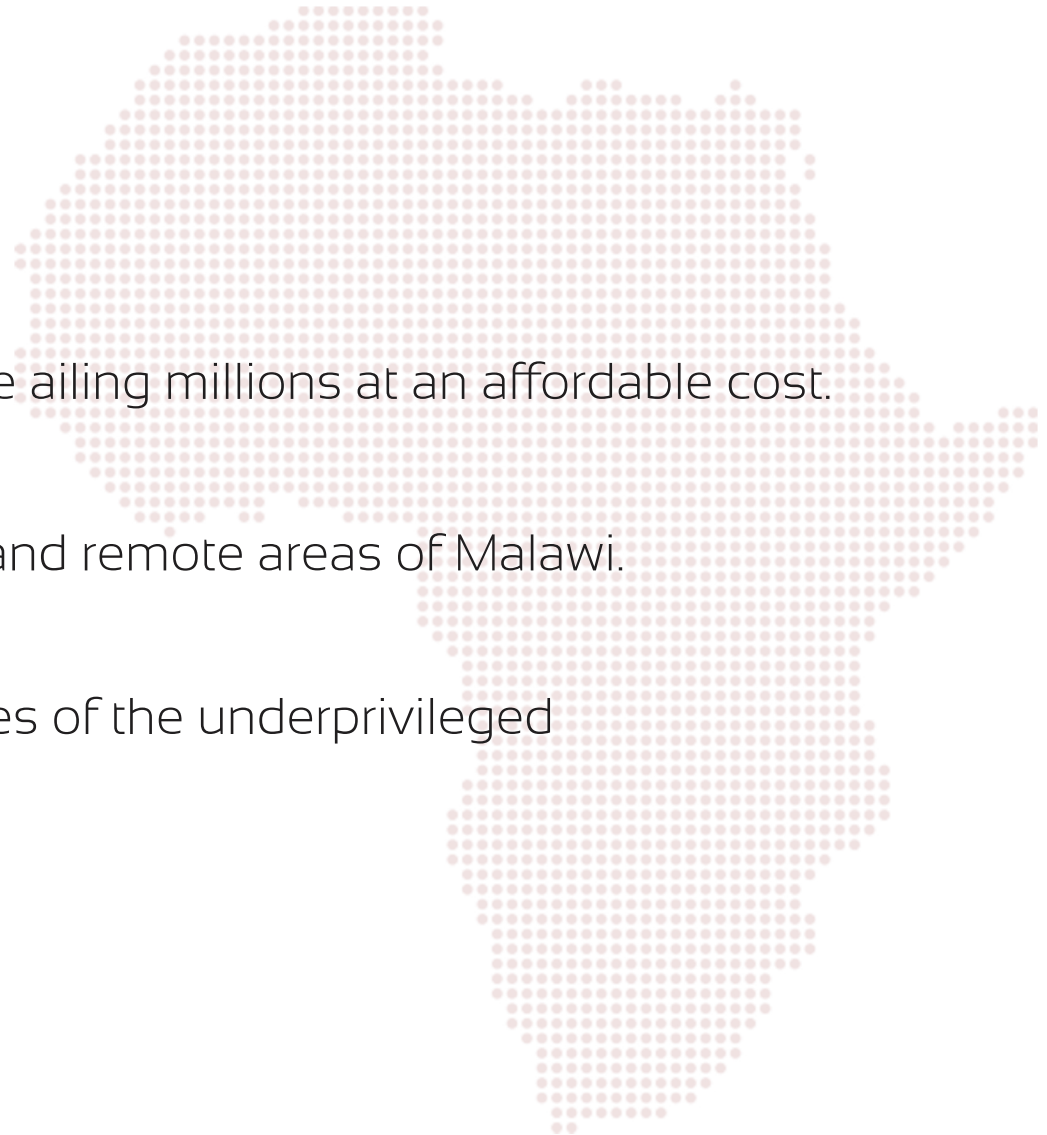
Intermed

Corporate Profile
2019/20

www.intermedpharma.com

Our Primary Objectives

-  To provide quality health care to the ailing millions at an affordable cost.
-  To reach customers in both urban and remote areas of Malawi.
-  Working towards improving the lives of the underprivileged through affordable medicine.



Contents

Please use the **section** reference to guide your way through this document.

Section

About Intermed

1

Products & Services

2

References & Relationships

3

Contact Information

4

Should it be you are unable to find what you are looking for in this document, please contact us using our contact details indicated in the allotted page.



About Intermed

SECTION 1

About Us

What We Do

Our Team

Core Values

About

First established in 1996, Intermed set to operate as a small **pharmaceutical distributor** in Lilongwe, Malawi. Over two decades later, Intermed has emerged to be one of the leading pharmaceutical companies in Malawi. With consistency focused on quality and work ethic, Intermed has grown nationally with branches across Malawi in **Lilongwe, Blantyre and Mzuzu**.

We are a pharmaceutical distributor of quality and reputable brands from all over the world. Over the past years we have had remarkable achievements and have been involved in providing quality healthcare products and services to private, governmental and non-profit entities in Malawi. As our objectives state, we are on a path to improve healthcare standards in Malawi by providing affordable and high-quality products and services to the non-privileged.

Learn more on
www.intermedpharma.com

Our Team

Our ability to deliver outstanding products to our clients starts with our team of smart and capable experts. We come from a diverse set of experiences and backgrounds that range from pharmaceuticals and consultants to in-house engineers for hospitals and NGO projects.

As unique as we are individually, we share a mutual passion for pharmaceuticals and doing excellent work for our clients and partners. We pride ourselves on our strategic and integrated approach in pharmacy and medical equipment.

[Learn more on the services section](#)



Core Values



Precision



Excellent Customer
Service



Teamwork



Growth



Expansion in services



Transparency

At **Intermed**, we are committed to our corporate values of acting responsibly for the long term in how we do business to help meet our ambition of being the best pharmaceutical company in Malawi.

Products & Services

SECTION 2

Pharmaceutical Products
Medical Equipment
Installations & Maintenance
Services

Types of Products



Cough & Cold's

Cough medicine often contains cough suppressants and expectorants. Cough and cold medicine, cough syrup, linctus. Cold medicines are medications used by people with the common cold, cough, or related conditions.



Anti Diabetic

A substance that helps a person with diabetes control their level of glucose (sugar) in the blood. Antidiabetic agents include insulin and the oral hypoglycemic agents.



Cardiovascular & Diuretic

Cardiovascular drugs that affect the function of the heart and blood vessels. Diuretics increase the excretion of water from bodies, although each class does so in a distinct way.



Antifungal

An antifungal medication, also known as an antimycotic medication, is a pharmaceutical fungicide or fungistatic used to treat and prevent mycosis such as athlete's foot, ringworm, candidiasis (thrush), serious systemic infections such as cryptococcal meningitis and others.



Minerals & Vitamins

A dietary supplement is a product you take to supplement your diet. It contains one or more dietary ingredients (including vitamins; minerals; herbs or other botanicals; amino acids; and other substances).



Vaccines

Injection of a killed microbe in order to stimulate the immune system against the microbe, thereby preventing disease. Vaccinations, or immunizations, work by stimulating the immune system, the natural disease-fighting system of the body.

Medical Equipment

Types of Equipment



Dental Equipment

Tools and equipment that dental professionals use to provide dental treatment. They include tools to examine, manipulate, treat, restore and remove teeth and surrounding oral structures. Standard instruments are the instruments used to examine, restore and extract teeth and manipulate tissues.



Dialysis Equipment

Equipment used in dialysis that filters a patient's blood to remove excess water and waste products when the kidneys are damaged, dysfunctional, or missing. The dialysis machine itself can be thought of as an artificial kidney.



Anaesthetic & Critical Care Equipment

Advanced machinery to monitor and perform detailed tasks.



Ophthalmology Equipment

Including microscopes, telescopes, binoculars, optical materials, optical components and optical systems used for the treatment of the eye.



Holloware & Instruments

Holloware or medical utensils are utilitarian items required at any healthcare center or even for convalescing patients at home. We offer a complete range of durable, corrosion resistant stainless steel and also plastic utensils used at all hospitals and health structures.



Medical Furniture & Laboratory Equipment

Furniture and other non-medical items means objects in the patient area or healthcare environment that are located in patient areas or patient environment and/or accessible to patients and are not medical devices i.e. used to diagnose or treat a patient. Moreover, we also stock general laboratory equipment.

Services



Installation

- *Initial Installation*
- *Maintenance*
- *Commissioning (testing)*
- *End user Training*



After-Sale Service

- *Warranty*
- *Backup Service*
- *Customer Service Line*
- *Engineer accessibility*



Service Contract

- *Fixed Term*
- *Technical Team Support*
- *Specialist Assistance*
- *End User Training*
- *Corrective/ Preventive Maintenance*

References & Relationships

SECTION 3

Brands

References

Brands We Are Affiliated With

GPSC GUILIN PHARM.



Siddh:ayu
Balancing Health. Balancing Life.



aspen
PHARMACARE



Medtronic & **COVIDIEN**

BAL PHARMA LIMITED

ap
ajanta pharma

DeVilbiss
HEALTHCARE

Coral
Laboratories Ltd.

HETERO

FRESENIUS
KABI

Dr. Mach

astra lifecare
(India) Pvt. Ltd.

SYNCOM
Healthcare Limited

Alembic
Touching Lives over 100 years

UNO
Unosource Pharma Ltd.
As Health enterprise
Home to every medicine.

Fourrts
(India) Laboratories Pvt. Limited

ELYS
ELYS CHEMICAL INDUSTRIES LTD

SANOFI

BHARGAVA PHYTO LAB PVT. LTD.
Inspired By Nature. Driven By Technology.

TULIP DIAGNOSTICS (P) LTD.

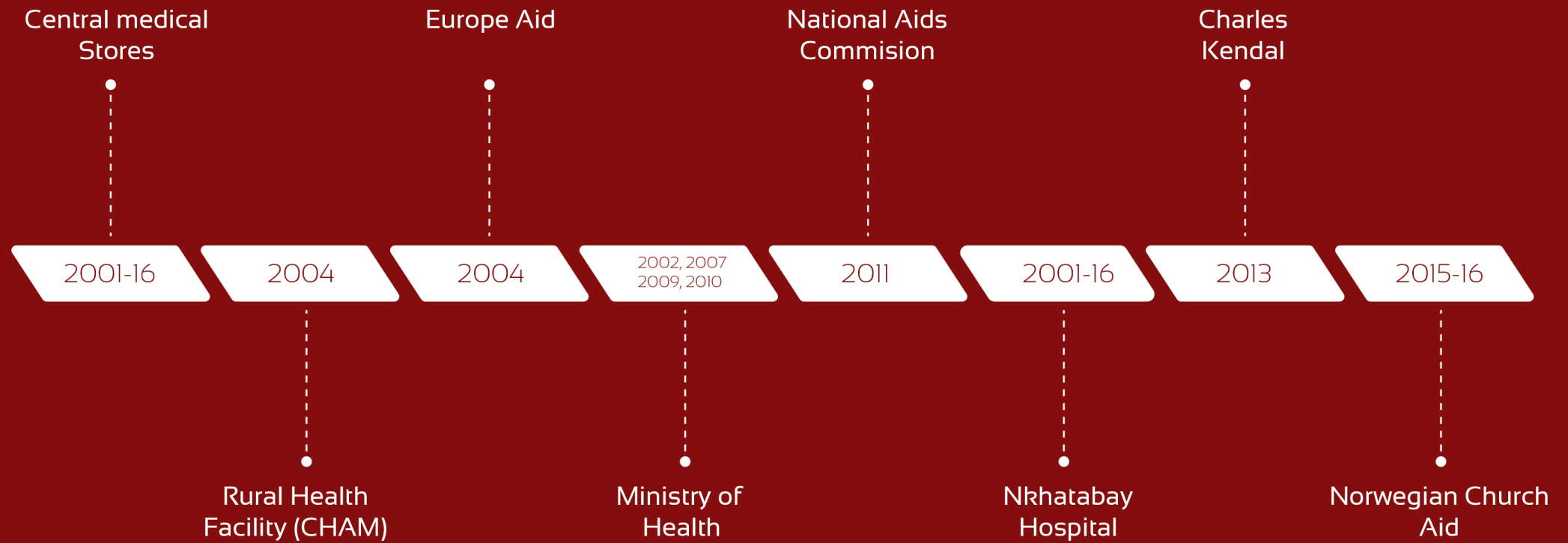
SIRMAXO

UNIVERSAL
CORPORATION LIMITED

Laboratory & Allied Ltd.

Our Experience •

Join us on our journey



Telephone: (265) 01 788 111/788 506
Telefax : (265) 01 789 082
E-mail : odpp@malawi.net

Communications should be addressed to:
The Director of Public Procurement



OFFICE OF THE DIRECTOR OF
PUBLIC PROCUREMENT
PRIVATE BAG 383
CAPITAL CITY
LILONGWE 3
MALAWI

Ref. No. ODPP/03/22

19th August, 2014.

Dear Sir/Madam

TO WHOM IT MAY CONCERN

We would like to introduce to you M/s International Commodities Limited (Intermed) of P.O. Box 956, Lilongwe, Malawi.

The above-named company is well known in Malawi, having its principal place of business in Area 4, Lilongwe. It supplies a wide range of products including medicines, medical equipment, packaging materials etc. It has been dealing with Government institutions over a long period of time and from an oversight position, we have had no complaints against the company. In fact, we can attest to the fact that the company has successfully completed, to Government's satisfaction, huge contracts and in a timely manner. We therefore have no problems in recommending the company for contracts with any institution, anywhere in the world.

We would be grateful if you could assist the company in any of its dealings.

Yours faithfully,



Peter George Makanga

For: **DIRECTOR OF PUBLIC PROCUREMENT**

For more references contact
Info@intermedpharma.com

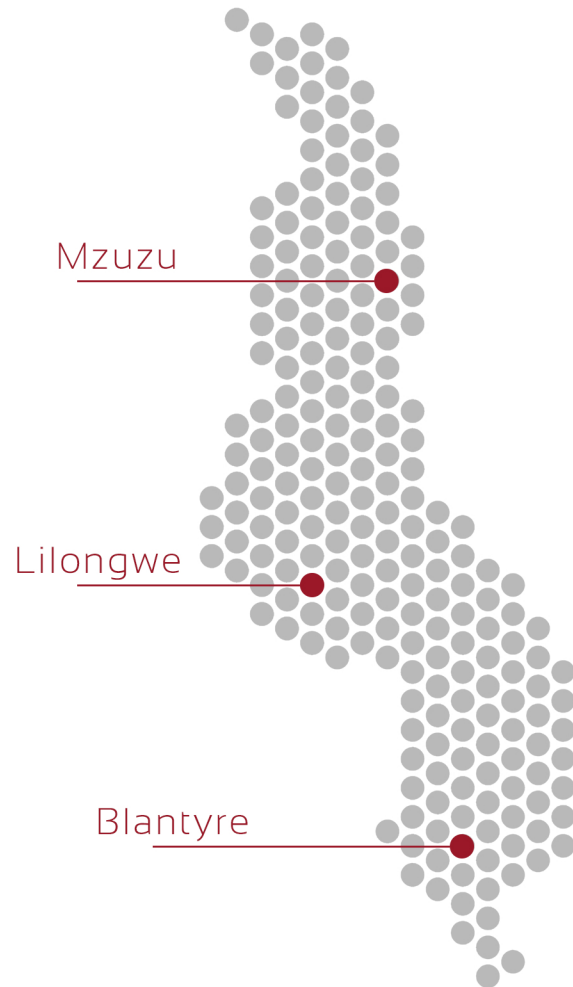
Contact

SECTION 4

Branches

Contact Details

Branches



Lilongwe

Phone
Number:

Email: sales@intermedpharma.com

Location: Lilongwe, Area 4, Off Paul
Kagame Road, Behind
Central Govt. Stores

Blantyre

Phone
Number:

Email: sales@intermedpharma.com

Location: Plot No. CC321/323 A.
Sattar Nurmahommed
Arcade, Maselema, Limbe.

Additional Contact Details

Technical Team:

technical@intermedpharma.com

Customer Service Team:

cs@intermedpharma.com

Marketing Team:

marketing@intermedpharma.com

Mzuzu

Phone
Number:

Email: sales@intermedpharma.com

Location: H. H. Wholesaler Building,
In Front of PEP, Next to New
MRA Offices

CONTACT



Intermed

www.intermedpharma.com